



Control Associates Caribe

Company Overview

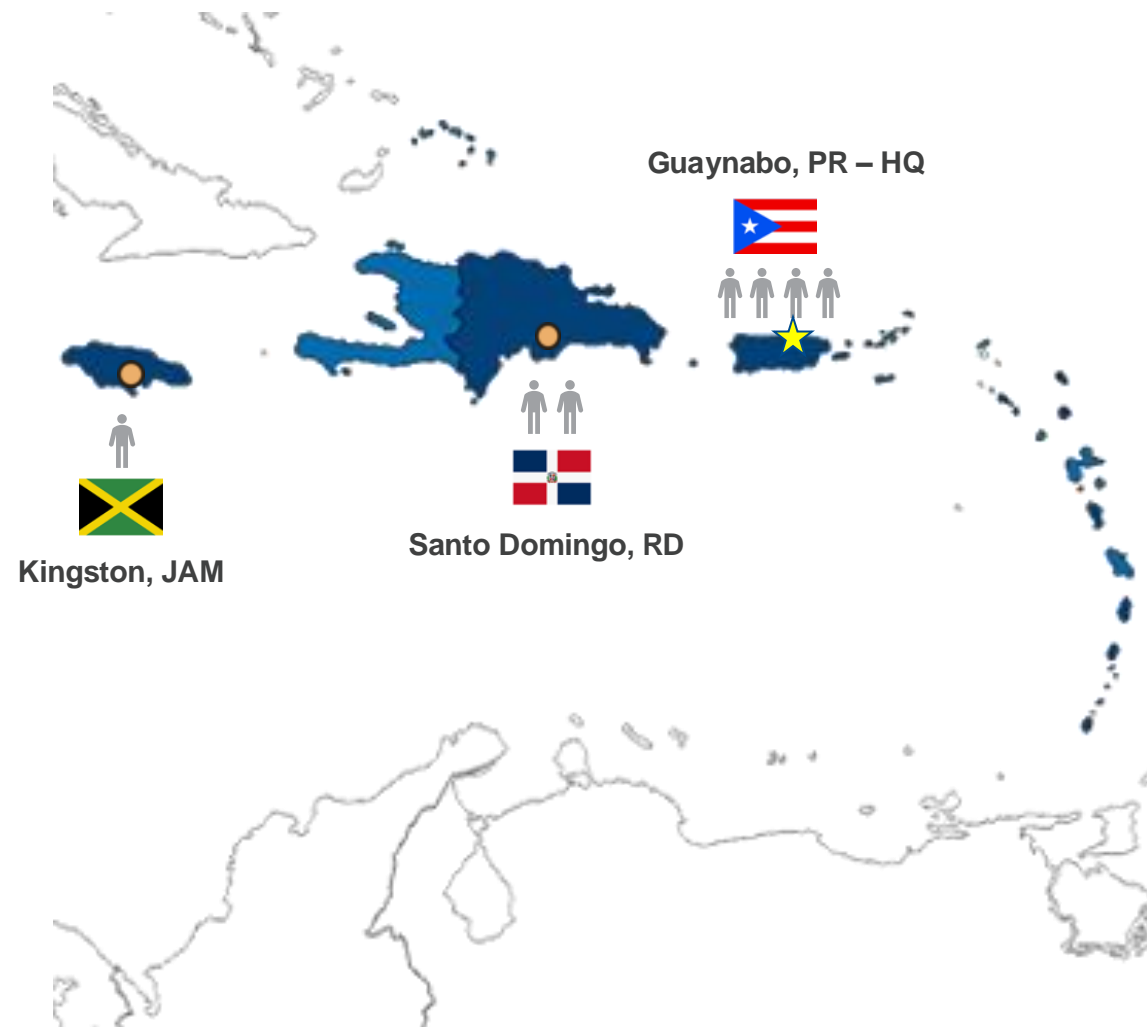


Territory & Facilities



CA Caribe: Territory & Facilities

Exclusive Emerson Business Partner for Northern Caribbean



Caribbean HQ: Guaynabo, PR

- 2,775 sq ft office & training center

Corporate HQ: Allendale, NJ

- 40,000+ sq ft office, distribution, assembly & actuation facility
- Local final control inventory
- ISO 9001:2015 Registered Quality Management System
- 160+ employees

- Anguilla
- Antigua & Barbuda
- British Virgin Islands
- Cayman Islands
- Dominica

- Dominican Republic
- Grenada
- Guadeloupe
- Haiti
- Jamaica

- Montserrat
- Martinique
- Puerto Rico
- Saint Kitts & Nevis

- Saint Lucia
- Saint Vincent & the Grenadines
- Turks & Caicos
- US Virgin Islands

CA Caribe: Industries Served

Life Sciences

- abbvie
- AMGEN
- Baxter
- Bristol-Myers Squibb
- PPR Pharmaceuticals, Inc. A Part of AstraZeneca PLC
- Janssen PHARMACEUTICAL COMPANIES of Johnson & Johnson
- Lilly
- McNeil Consumer Healthcare
- Pfizer
- WC WARNER CHILCOTT

Power Generation

- AES the power of being global
- CEPM
- CEPP COMPANIA DE ELECTRICIDAD DE PUERTO PLATA
- CESPM Compañía de Electricidad de San Pedro de Macorís
- DPP una empresa AES
- EcoEléctrica Un mejor ambiente con gas natural
- EGE HAINA
- JPS
- PUERTO RICO ELECTRIC POWER AUTHORITY CORPORATE SEAL
- VIRGIN ISLANDS WATER AND POWER AUTHORITY

Metals & Mining

- BARRICK
- cormidom
- ENVIRO GOLD
- FALCONBRIDGE
- Jamalco
- JISCO AT PART JAMAICA
- RUSAL WINDALCO

Food & Beverage

- BACARDÍ
- cael
- CR Central Romana Corporation, Ltd.
- CERVECERA DE PUERTO RICO
- Coca-Cola
- CRUZAN
- Mercasid
- pepsi PUERTO RICO
- SERRALLES

Refining & Terminals

- Coastal
- InterQuímica, S.A.
- LIMETREE BAY TERMINALS, LLC
- PETROJAM LIMITED SERVING JAMAICA'S ENERGY NEEDS
- PUMA ENERGY
- Refdomsa
- SARA

Top-Notch Professionals



Technical expertise with a local presence in the Caribbean for over 15 years

Market-Leading Products & Services



Emerson products and other market-leading brands, as well as comprehensive service capabilities

Premier Sourcing Options



Access to over \$100M inventory and related expertise through Control Associates and Emerson

Top-Notch, Experienced Professionals





Technical Expertise

- Industry knowledge and product knowledge
- Process automation experts
- All employees have at least 10 years of industry experience
- Exclusive manufacturer representative, no resellers required

Customer Relationships

- Servicing customers in the Northern Caribbean for over 15 years
- Finite territory with local hands-on account managers
- Long-term relationships and strong knowledge of many local facilities

Local Presence

- Personnel on three islands (Dominican Republic, Jamaica, and Puerto Rico)

Supported by Additional Resources From US-Based Control Associates

Market-Leading Products & Services



Market-Leading Products & Services

Control Valves

FISHER™
BAUMANN™



Isolation Valves

CLARKSON™
KEYSTONE™
KTM™
VANESSA™



Pressure Relief Valves

CROSBY™
KUNKLE™
ANDERSON GREENWOOD™



Other Product Lines

CAMERON

Fike™

Pipeline Equipment, Inc.



Regulators

FISHER™
YARWAY



Actuators

BETTIS™



Automated Valve Solutions

CONTROL ASSOCIATES
CARIBE

EMERSON



REMINGTON

Saunders®
the science inside

VRG CONTROLS



As Your Primary Valve Partner, We:

- Lower procurement costs
- Realize best design
- Drive consistency and reliability
- Improve project execution
- Improve operational efficiency

Our Diverse Service Capabilities Include:

- Plant walkdowns and analysis
- Valve diagnostics
- Preventative maintenance programs
- Comprehensive onsite shutdown, turnaround, and outage services
- Repairs/replacements/upgrades



Market-Leading Products & Services

Control Associates Final Control

Allendale, NJ Distribution, Actuation & Assembly Center

- Over \$7.5M valve and actuator inventory
- Service capabilities
 - Assembly, valve actuation, testing, finished goods storage, receiving, packaging, and shipping
 - 2 Kone cranes – 6-ton overhead bridge crane & 2-ton jib crane
 - 480 VAC 3-phase & 220VAC single-phase power
- Factory trained assembly and field service engineers/technicians
 - 160+ employees
 - Valve, regulator, and actuation technicians
 - Distribution logistics and valve actuation technicians
 - Final control field service engineers and technicians
- ISO 9001:2015 Registered Quality Management System





Swedesboro, NJ Valve Service Center

45,000 sq. ft facility

Valves Types Serviced

- Control Valves
- Spring & Pilot Operated Pressure Relief Valves
- Pressure/Vacuum Vents
- Gate, Globe, & Check Valves
- Regulators
- Ball Valves
- Check Valves and Strainers
- Butterfly Valves

Test Capabilities

- Pressure Relief Valve (up to 12")
- 1450 psig Steam Generator
- High Pressure Air Testing (4500 psig)
- Liquid Relief Valve Testing (up to 4000 psig)
- Hydro Testing up to 5,500 psig
- Valve Diagnostics (control and relief valves)
- Chlorine/Oxygen Cleaning (O2)

Authorization/Certifications

- ASME "V" Stamp
- ASME "UV" Stamp
- National Board "VR" Repair Stamp
- Assembler for Crosby and Direct Operated Anderson Greenwood Relief Valves

We Offer Premier Sourcing Options



Premier Sourcing Options



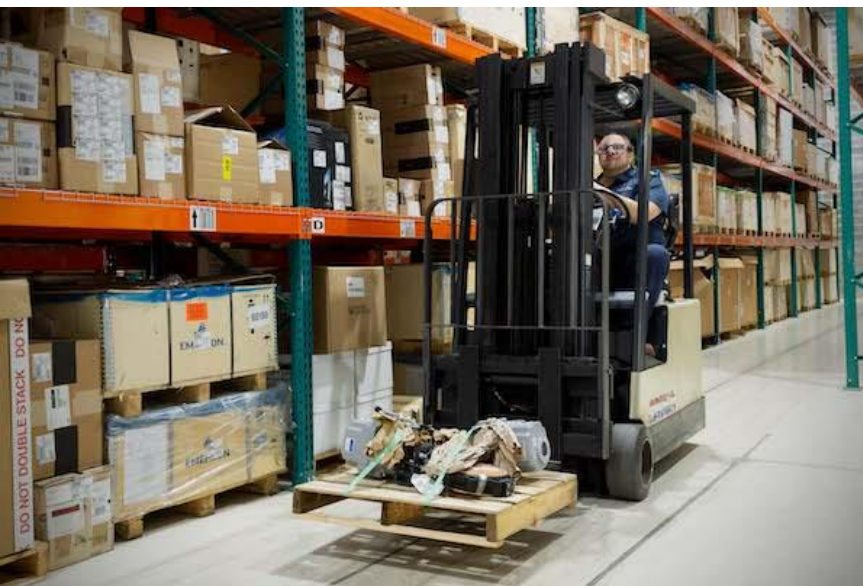
The Emerson supply chain is best in class...

But we also have access to over \$150M of inventory through the Emerson Network, giving us additional options to source almost any product you need—within a few days

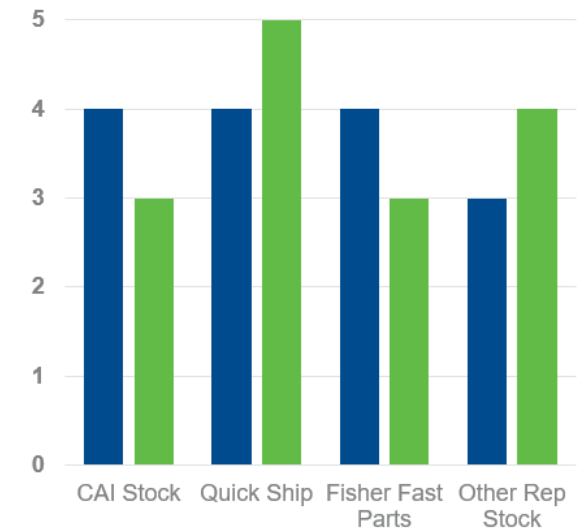
Sourcing Options Include:

- Control Associates facility in New Jersey
- Emerson (including Quick Ship and Fisher Fast Parts)
- 17 Additional Emerson Impact Partners throughout North America

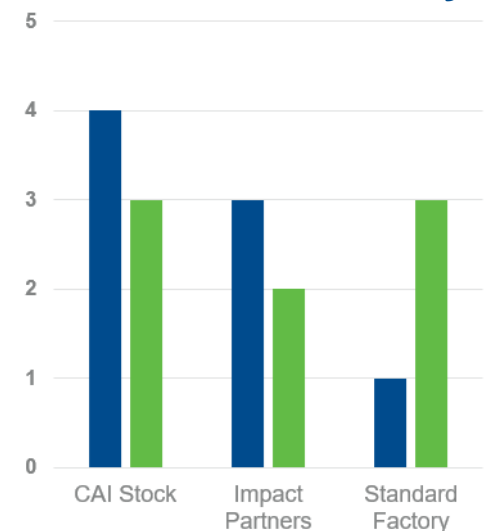
Many different options to source material, and all are genuine Emerson OEM valves



Expedited Delivery



Standard Delivery



■ Speed ■ Price

Emerson Automation Solutions Global Resources

54,000+

Employees

3,700+

Service Technicians

\$9.3B

Global Sales

200+

Service Centers

220+

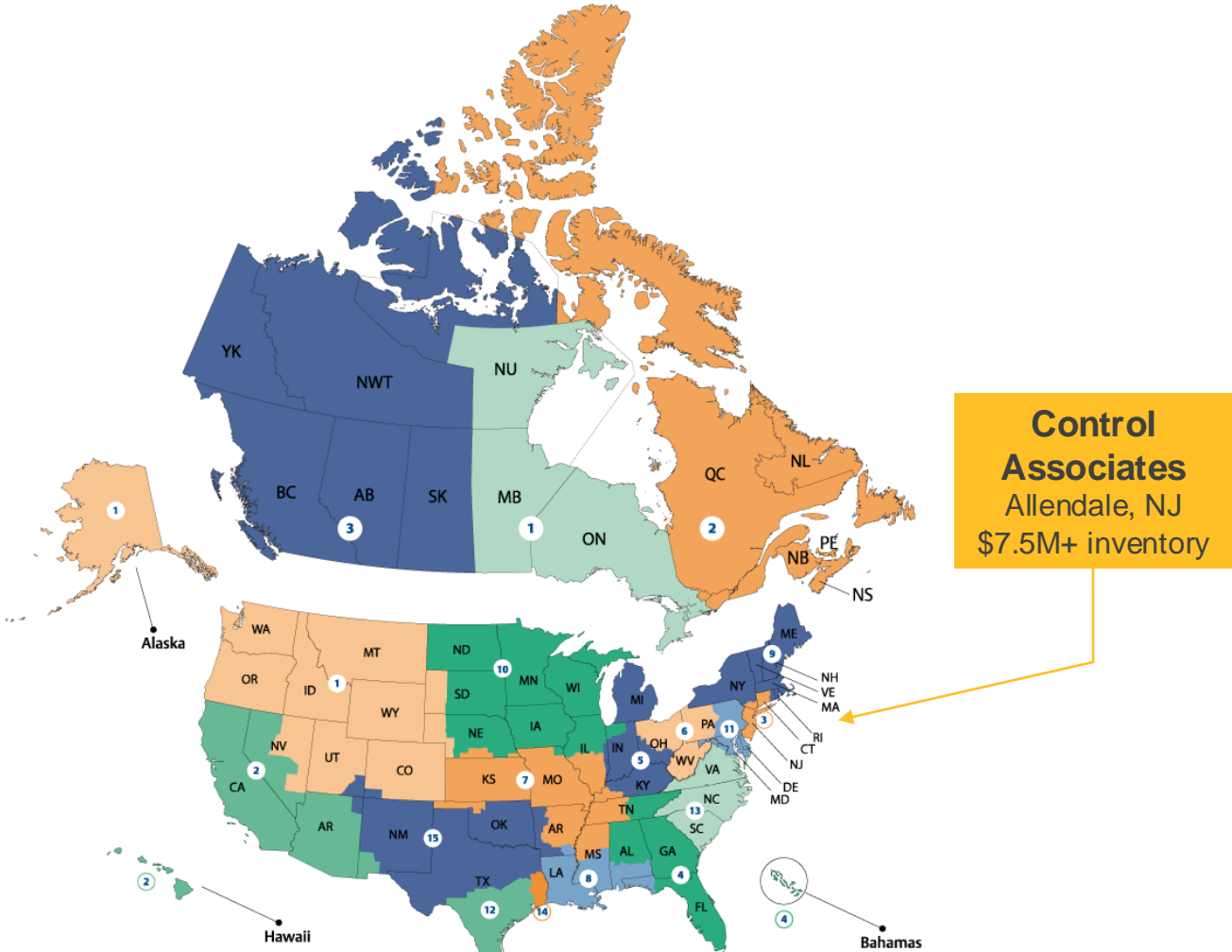
Manufacturing Facilities

20+

Distribution Centers

Emerson Impact Partner Network

18 Emerson-Certified Strategic Partners that Deliver Products, Services & Solutions



Caribe Contacts





Control Associates Caribe HQ

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Located in Puerto Rico

CA Caribe Contacts: Dominican Republic



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